



SUCCESS STORY – Nordic Cast Sourcing



Epicor Helps Global Sourcing Company to Streamline Operations and Supports International Growth Strategy



Success Highlights

Challenges and Opportunities

- NC Sourcing purchases goods from around the world – maintaining purchase orders had become a very important process and the company needed to be able to analyse and measure its suppliers' ability to keep up with the order and production schedules
- Manual tasks needed to be replaced with automated processes to ensure accuracy of data
- The current systems could no longer support the company's international growth plans

Epicor Solution and Services

- Epicor ERP

Why Epicor?

- A modern look and feel
- Ease of use
- Global capabilities
- Flexible solution that can grow with the company

Benefits

- Epicor helped NC Sourcing to streamline all processes and bring transparency into their daily business
- Epicor supports the company's international growth and the system can be customized to meet their global needs

Company Facts

- Location: Finland
- Industry: Industrial Sourcing
- Number of Locations: 6
- Web site: www.ncsourcing.com



“Epicor has helped us to streamline all our processes and bring transparency into the daily business. Epicor ERP will have a key role in all our future development plans. It has the global capabilities for money transfers, doing business in different currencies, legislation and taxing, in fact everything we were looking for. When we grow, Epicor will grow with us.”

Robert Blomstedt, vice president

Nordic Cast Sourcing offers complete solutions for both industrial and municipal industrial sourcing, bringing efficiencies to sourcing and supply chains. Their global supplier network covers Brazil, India, China, Baltics, Belarus, Pakistan, Russia and Vietnam. NC Sourcing's home markets include Finland, Sweden, Benelux and Germany. Their product groups include castings, forgings, welded parts, machining, assemblies, metal, composite material and rubber parts and components. NC Sourcing was founded in 2005 and is headquartered in Helsinki, Finland.

Preventing Data Loss

Before implementing the Epicor enterprise resource planning (ERP) solution, NC Sourcing was only using an online accounting service to bill their partners and customers. Their main goal was to find an easy-to-use, easily customizable solution that had built-in global business processes so the system can grow with the company's global expansion plans.

About Epicor

Epicor is a global leader delivering business software solutions to the manufacturing, distribution, retail and services industries. Epicor serves more than 20,000 customers in over 150 countries.



NC Sourcing’s customer database is growing steadily and new prospects are added on a daily basis. Maintaining all the information in emails had become difficult and data was often simply lost. With Epicor, NC Sourcing can now store all prospect data in one easily accessible location.

NC Sourcing purchases goods from around the world. Therefore, maintaining and processing purchase orders is a vital task for the company. With Epicor reporting tools in place NC Sourcing can now accurately analyse and measure its suppliers’ capability to keep up with order and production schedules.

Selected For Its Ease of Use

Before deciding to partner with Epicor, NC Sourcing conducted a thorough evaluation process with ten different ERP suppliers from Finland and the Nordics. Out of these ten vendors, three were selected to present their solutions. “Epicor provided a detailed presentation and honest approach to their upgrade process which convinced us that Epicor was the right solution to go for,” says Robert Blomstedt, vice president for NC Sourcing. “We also liked the look and feel as well as the usability of the system.”

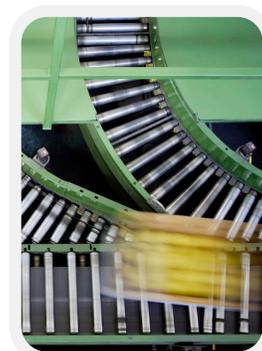
NC Sourcing has selected to use the basic sales and purchase modules within Epicor, as well as the reporting tools. The company uses Epicor mainly for controlling the purchasing and distribution supply chain. The chain starts with an incoming purchase and sales order from a client, and the whole purchase process can be easily monitored and controlled with Epicor. NC Sourcing is planning to upgrade their current system and add functionality, such as automated EDI invoicing. They are also just about to launch their own web store which will be fully integrated with the Epicor system, utilizing the same ERP database.

Ready for Global Expansion

With the new ERP system in place, NC Sourcing can conduct business in a more professional manner. Epicor has enabled NC Sourcing to minimize mistakes, streamline office work, reduce usage of paper and manage more business with less staff.

NC Sourcing is growing strongly globally. It is still a fairly small company but the management team’s strategy is to have a modern ERP system ready for global expansion and Epicor is now in place to support strong future growth.

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Corporate Office

804 Las Cimas Parkway
Austin, TX 78746
USA
Toll Free: +1.888.448.2636
Direct: +1.512.328.2300
Fax: +1.512.278.5590

Latin America and Caribbean

Bldv. Antonio L. Rodriguez #1882 Int. 104
Plaza Central, Col. Santa Maria
Monterrey, Nuevo Leon, CP 64650
Mexico
Phone: +52.81.1551.7100
Fax: +52.81.1551.7117

Europe, Middle East and Africa

Precise EMEA
6-8 Market Place
Reading RG1 2EG
Berkshire
United Kingdom
Phone: +44.1189.254.964

Asia

238A Thomson Road #23-06
Novena Square Tower A
Singapore 307684
Singapore
Phone: +65.6333.8121
Fax: +65.6333.8131

Australia

Precise Business Solutions
Level 1, 116 Hobart St.
Mt. Hawthorn, WA 6016
Australia
Phone: +61.8.9242.5933
Fax: +61.8.9242.5934